

SourcingApps Workshop

September 15-16, 2010

Largo, Florida

Space is very limited – Register Today

SourcingApps Software Generates Results

Analyzing price breaks saved a buyer \$240,000

Proving a labor increase was bogus saved a buyer \$600,000

Confirming an energy surcharge was false saved a buyer \$48,000

SourcingApps Workshop Agenda

Sept 15th	SourcingApps Overview Is the Price Right? Quantity Discount Analysis Calculating Fixed & Variable Costs Experience Curve Analysis Price Analysis Case & Participants Cases Supplier Performance Overview	Sept. 16th	Financial Analysis Overview Energy Surcharge Calculators Price Productivity Analyses Energy & Cost Trend Analysis Break-Even Analysis Learning Curve Analysis Cost Analysis Case & Participants Cases
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Workshop Co-Sponsor - ISM Florida Gulf Coast

(A map of the workshop location will be sent to you with your confirmation)

Who Should Attend

Purchasing, and supply managers, buyers and financial analysts who need to evaluate price and cost proposals.

What Participants Learn

- How to use SourcingApps software to analyze suppliers' pricing and costs.
- How to evaluate a price increase request.
- How to locate sources of published data to analyze cost drivers.

Pre-Workshop Help

Have a pressing price or cost problem? Send it to us at sourcingapps@aol.com. We will analyze it at no cost or obligation. All we'll need is the suppliers' NAICS code, current unit price and quantity price breaks and/or new unit price.

Seminar Leader

Frank Haluch, C.P.M. learned, developed and taught sourcing analysis techniques during his 22 years with GE.

Seminar Fee

Before August 15, 2010 - \$795.00

After August 15, 2010 - \$895.00

The seminar fee includes a single user/single computer copy of SourcingApps software, seminar binder, handouts, continental breakfast, lunch and continuous breaks throughout the day. Bring your laptop with at least MS Excel® 2000 installed. Participants are responsible for all other expenses.

Payment is due with registration (check or credit card). Note: Cancellations within 30 days of the seminar are subject to a \$100.00 cancellation fee. Substitute enrollments will be accepted. If the seminar is not held for any reason, Sourcing Decision Support, Inc's liability is limited to a refund of the seminar fee.

1st Name: _____ 2nd Name: _____ 3rd Name: _____

1st Email: _____ 2nd Email: _____ 3rd Email: _____

Company: _____ Address: _____ City: _____ State: _____

Zip: _____ Voice: _____ Fax: _____

Credit Card Information (Circle One): American Express VISA Master Card

Card Number: _____ Expiration Date: _____

FAX, Email or Mail Your Registration To:

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